

GUANACASTE DRY FOREST
CONSERVATION FUND

FINANCIAL STATEMENTS

DECEMBER 31, 2013

GUANACASTE DRY FOREST CONSERVATION FUND

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To the Audit Committee and
the Board of Directors of
Guanacaste Dry Forest Conservation Fund

RICHARD L. HUNT
Consultant

We have audited the accompanying financial statements of Guanacaste Dry Forest Conservation Fund, ("GDFCF"), (a California nonprofit corporation), which comprise the Statements of Financial Position as of December 31, 2013 and 2012, and the related Statement of Activities for the year ended December 31, 2013, and Statements of Cash Flows for the years ended December 31, 2013 and 2012, and the related notes to the financial statements.

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Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP); this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

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Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

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An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Guanacaste Dry Forest Conservation Fund as of December 31, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with GAAP.

Correction of Error

As discussed in Note 12 to the financial statements, certain errors resulting in an understatement of amounts previously reported for pledge receivables and temporarily restricted contributions as of December 31, 2012, were discovered by Management of GDFCF during the current year. Accordingly, amounts reported for pledge receivables and temporarily restricted contributions have been restated in the 2012 financial statements now presented, to correct the error. Our opinion is not modified with respect to that matter.

Other Matter - Supplemental Schedule

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental schedule of functional expenses on page 25 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

MacFarlane Faletti & Co. LLP

Santa Barbara, California
July 31, 2014

GUANACASTE DRY FOREST CONSERVATION FUND
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2013 AND 2012

<u>ASSETS</u>	<u>2013</u>	<u>2012</u> <u>(Restated)</u>
Current Assets		
Cash and cash equivalents	\$ 1,060,385	\$ 673,374
Agency cash funds held (Note 8)	113,751	273,938
Pledges receivable, current portion (Note 3)	1,669,000	944,000
Notes receivable (Note 4)	407,294	308,887
Other receivables	32,689	21,017
Prepaid expenses and deposits	4,500	-
Total Current Assets	<u>3,287,619</u>	<u>2,221,216</u>
Property and Equipment (Note 5)	<u>88,149</u>	<u>72,888</u>
Other Assets		
Investments (Note 6)	4,534,965	3,985,306
Pledges receivable, long term portion, net of current portion (Note 3)	4,772,410	1,266,364
Collections (Note 2)	-	-
Total Other Assets	<u>9,307,375</u>	<u>5,251,670</u>
Total Assets	<u>\$ 12,683,143</u>	<u>\$ 7,545,774</u>
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities		
Agency funds payable (Note 8)	\$ 113,751	\$ 273,938
Grant payable	100,000	-
Accrued payroll expenses	17,377	21,941
Total Current Liabilities	<u>231,128</u>	<u>295,879</u>
Net Assets		
Unrestricted net assets	3,757,808	3,124,322
Temporarily restricted net assets (Note 10)	6,741,196	2,206,169
Permanently restricted net assets (Note 10)	1,953,011	1,919,404
Total Net Assets	<u>12,452,015</u>	<u>7,249,895</u>
Total Liabilities and Net Assets	<u>\$ 12,683,143</u>	<u>\$ 7,545,774</u>

See accompanying notes

GUANACASTE DRY FOREST CONSERVATION FUND
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2013
WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012

	2013			Total	2012
	Unrestricted	Temporarily Restricted	Permanently Restricted		(Restated) Total
Revenue and Support					
Contributions and grants	\$ 870,840	\$ 5,255,150	\$ 33,607	\$ 6,159,597	\$ 2,380,118
Investment income, net (Note 6)	368,726	246,520	-	615,246	87,362
Environmental services payments	50,043	-	-	50,043	84,565
Easement income	176,967	-	-	176,967	8,976
Notes receivable interest income	23,634	-	-	23,634	10,020
Net assets released from restrictions	966,643	(966,643)	-	-	-
Total Revenue and Support	<u>2,456,853</u>	<u>4,535,027</u>	<u>33,607</u>	<u>7,025,487</u>	<u>2,571,041</u>
Expenses					
Program Services					
Biodiversity Inventory and Development	1,390,702	-	-	1,390,702	1,039,793
Forest Acquisition and Management	78,883	-	-	78,883	149,203
ACG Operational Support	29,528	-	-	29,528	17,841
Total Program Services	<u>1,499,113</u>	<u>-</u>	<u>-</u>	<u>1,499,113</u>	<u>1,206,837</u>
Supporting Services					
General and administrative	257,963			257,963	110,531
Fundraising	66,291	-	-	66,291	40,829
Total Supporting Services	<u>324,254</u>	<u>-</u>	<u>-</u>	<u>324,254</u>	<u>151,360</u>
Total Operating Expenses	<u>1,823,367</u>	<u>-</u>	<u>-</u>	<u>1,823,367</u>	<u>1,358,197</u>
Change in Net Assets	<u>633,486</u>	<u>4,535,027</u>	<u>33,607</u>	<u>5,202,120</u>	<u>1,212,844</u>
Net Assets at Beginning of Year, as Originally Stated (Note 12)	3,124,322	1,951,147	1,919,404	6,994,873	6,037,051
Prior period adjustments	-	255,022	-	255,022	-
Net Assets at Beginning of Year, Restated	<u>3,124,322</u>	<u>2,206,169</u>	<u>1,919,404</u>	<u>7,249,895</u>	<u>6,037,051</u>
Net Assets at End of Year	<u>\$ 3,757,808</u>	<u>\$ 6,741,196</u>	<u>\$ 1,953,011</u>	<u>\$ 12,452,015</u>	<u>\$ 7,249,895</u>

See accompanying notes

GUANACASTE DRY FOREST CONSERVATION FUND
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

	<u>2013</u>	<u>2012</u> <u>(Restated)</u>
Cash Flows from Operating Activities:		
Change in net assets	\$ 5,202,120	\$ 1,212,844
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	21,494	15,289
(Gain)/loss on sale of investments	(90,995)	341
Unrealized gain on investments	(394,349)	(7,297)
Permanently restricted cash contributions for endowment	(33,607)	(41,845)
Changes in:		
Restricted cash and cash equivalents	160,187	25,521
Pledges receivable	(4,231,046)	271,744
Other receivables	(11,672)	(14,086)
Prepaid expenses	(4,500)	15,000
Agency funds payable	(160,187)	(25,521)
Grant payable	100,000	-
Accrued payroll expenses	(4,564)	15,265
Net Cash Provided By Operating Activities	<u>552,881</u>	<u>1,467,255</u>
Cash Flows from Investing Activities:		
Purchase of fixed assets	(36,755)	(45,799)
Issuance of notes receivable	(100,000)	(230,320)
Repayments on notes receivable	1,593	4,692
Proceeds from sale of investments	1,969,587	1,176,818
Purchase of investments	<u>(2,033,902)</u>	<u>(3,093,976)</u>
Net Cash Used By Investing Activities	<u>(199,477)</u>	<u>(2,188,585)</u>
Cash Flows from Financing Activities:		
Permanently restricted contributions for endowment	<u>33,607</u>	<u>41,845</u>
Net Cash Provided By Financing Activities	<u>33,607</u>	<u>41,845</u>
Net Increase (Decrease) in Cash and Cash Equivalents	387,011	(679,485)
Beginning Cash and Cash Equivalents	<u>673,374</u>	<u>1,352,859</u>
Ending Cash and Cash Equivalents	<u>\$ 1,060,385</u>	<u>\$ 673,374</u>

See accompanying notes

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION

Nature of Activities

Guanacaste Dry Forest Conservation Fund, (“GDFCF”), was founded and initially funded in 1997 with Dr. Daniel Janzen gifting the \$400,000 Kyoto Prize he had received to the newly-formed organization. GDFCF has evolved to become the formal non-profit and close working partner to the Costa Rican government’s 165,000 hectare Area de Conservacion Guanacaste, (“ACG”), within its national system of protected areas. GDFCF’s formal mission statement is to promote the long-term survival of the ecosystems and biodiversity of ACG through conservation, education, science-based management, and biodiversity development. The two founding members of GDFCF, Drs. Janzen and Hallwachs, played a central role in a 26-year campaign to buy, restore, and protect the four distinct ecosystems within ACG as a single private-government, co-managed biophysical unit. ACG has become one of Costa Rica’s most significant protected areas due to its size, diversity, and decentralized management. As a UNESCO World Heritage Site, decreed in 1998, ACG is regarded as one of the most biologically rich places on the planet, containing 60% of Costa Rica’s biodiversity and 2.6% of total global biodiversity.

The early stages of GDFCF activity largely focused on raising money to purchase land for preservation. Over time, the ACG has grown dramatically in size from the original 24,000 hectare 'Parque Santa Rosa' in 1971 to approximately 165,000 hectares today. Currently, with a biologically significant and protected land and marine area in place, GDFCF’s efforts are increasingly focused on biological knowledge and the sustainability of protection and management through research, education, and making its biodiversity content fully known to all public, local, national, and international. Over fifty percent of GDFCF’s current annual budget supports biodiversity inventory and biodiversity management involving the training and management of resident “parataxonomists” who work across a system of thirteen research stations throughout ACG. GDFCF’s science-based biodiversity research and development program is one of the most robust of its kind anywhere in the tropics and has led to discoveries of thousands of new species and to important changes in how the world views the taxonomy and ecology of tropical species.

GDFCF collaborates with ACG staff and a variety of other public and private scientific and educational partners on: biodiversity research, land management, ACG operations, and community-based bioliteracy education. The GDFCF organization is decentralized, with staff presiding in the United States of America and Costa Rica, including scientific specialists based in universities in the USA and throughout Costa Rican society, project managers based in Costa Rica, and thirty-four parataxonomists who live in communities and work in remote research stations throughout the protected area in the provinces of Guanacaste and Alajuela, as well as 5 more curator-parataxonomists working as guest staff in INBio, the Instituto Nacional de Biodiversidad of Costa Rica. Since 1997, GDFCF has directed approximately \$16 million to ACG programs and operational needs.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION (Continued)

Program and Agency Services

To promote the long-term survival of ACG, including its dry forest, rain forest, and cloud forest land, species, and ecosystems, and to educate the surrounding communities and people (near, far and internationally), and to promote research efforts that increase the knowledge of ACG, GDFCF runs three major programs and performs agency services for an additional program: Biodiversity Inventory and Development, Forest Acquisition and Management, ACG Operational Support, and Education for Bioliteracy. These four programs are operated as part of the private-State land mosaic that constitutes ACG.

Program Services

Biodiversity Inventory and Development

GDFCF's biodiversity inventory and development consists of two major program tracks involving resident Costa Rican scientists called "parataxonomists." Parataxonomists work across a network of thirteen remote research stations in ACG collecting, rearing, data basing, and identifying species on the "front end", and moving this information out to the user community as physical specimens and databases of them (including images), and as "finished" products. These same parataxonomists are instrumental in maintaining a world-class curatorial program of preparing, data basing, transporting, and genetically analyzing these species on the "back end." Most of the specimens end up in natural history collections at high-level international institutions and museums such as the Smithsonian Institution, the Canadian National Insect Collection, and INBio. The entire taxonomic process and biodiversity development process that is supported and facilitated by GDFCF continuously strives to increase biological knowledge, dissemination of that knowledge to the world at large, and species identification, all at no direct cost to the recipient. Of an estimated 375,000 species thought to exist in ACG, a number roughly equivalent to the total number of species in all of the USA and Canada, only about 30% have been identified and described.

A key element of GDFCF's biodiversity inventory and development is the role of DNA barcoding, a form of genetic fingerprinting of species, whose conceptual origin and daily service practice takes place in a University laboratory in the Biodiversity Institute of Ontario at the University of Guelph in Canada. ACG/GDFCF participation in this program is done under the auspices of formal research permits from the Government of Costa Rica, and agreements with the Biodiversity Institute of Ontario and its staff. In addition, this program works in conjunction with agreements between GDFCF and the ACG (within the governmental framework of Costa Rica). This program represents approximately 81% and 77% of total annual GDFCF expenditures for the years ended December 31, 2013 and 2012, respectively.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION (Continued)

Program Services (Continued)

Forest Acquisition and Management

As indicated above, the GDFCF exists to support biodiversity survival and protection of the ACG permanently and into the indefinite future. The goal is to achieve much of this through assisting with the harmonious integration of rural communities surrounding the ACG through biodiversity development, as well as national and international integration more commonly encountered in tropical conserved wild lands. Since 1997, GDFCF has received significant funds donated for land acquisition. In addition, donors have provided funds for future management and understanding of ACG and GDFCF activity on the GDFCF-government mosaic that constitutes ACG. (See Note 9.) GDFCF's founders, Dan Janzen and Winnie Hallwachs, played a major role in land acquisition efforts, and today the size of the ACG covers approximately 165,000 hectares (roughly 410,000 acres).

While biologically significant protected land and marine areas are now in place, GDFCF continues to buy available and ecologically special (or strategically located) land for conservation and forest restoration, using funds from several contributors. GDFCF's land acquisitions are now focused on land located on the east side of the ACG (known as the Caribbean rainforest area), in order to enlarge the conservation potential of this dangerously small rain forest ecosystem, which is a critical refuge for migrating birds and insects. Owing to the way ACG as a whole has been constructed by patchwork land purchase since 1985, and government national park decrees for 15 years before that, GDFCF holds title to three of the seventeen sectors that make up the ACG, or approximately 13,500 hectares (about 12% of the total land base of ACG). GDFCF pays property taxes and various land management costs for these properties, and also receives ecosystem service payments (known as "PSAs" – Pago de Servicio Ambiental) under a unique federal government program designed to maintain high priority private forest lands in conservation status. This program is administered by the Costa Rica government national forestry finance agency (known as FONAFIFO). It is GDFCF's intent and vision that these lands will eventually be transferred to the Government as formal national park legal status (instead of their current status of private management "as if a national park"), when, and only when, the national legislation of Costa Rica has evolved to where the biodiversity and ecosystem management process allows the ACG directorate and management process to be as adaptive-management based and tailor-made for current biological and social reality as is today possible with private GDFCF land management.

ACG Operational Support

ACG represents, and is the result of, a complex effort to achieve long-lasting conservation through the social integration and non-damaging biodiversity development of a large complex tropical wildland. GDFCF specializes in helping to support the various ACG government costs that are unbudgeted or exceed existing government budgets. Items purchased automatically become property of the government of Costa Rica. Examples of support include unexpected repairs or asset replacements, support for new tourism and education initiatives, and formal courses for ACG government salaried staff.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION (Continued)

Program Services (Continued)

ACG Operational Support (Continued)

GDFCF has established a so-called “rapid response fund”, which is a funding mechanism used by Non-Governmental Organizations (“NGOs”) world-wide to partner with and support local organizations that are protecting or attempting to conserve sensitive wild life areas. Funds received under the rapid response funding program are expected to be used for selected operational costs in particularly under-resourced areas and programs, where existing funding is insufficient to cover conservation costs, or where government support is simply inadequate. What is not spent in one year is rolled over to the next, thereby encouraging government staff to not make hasty or unnecessary use of these precious undesignated resources; if at the end of a grant period that produced them they have not been necessary to exhaust, the “reward” for the staff is their conversion to long-term reserve funds that overall provide both job and operational security for both government and GDFCF personnel.

ACG Operational Support is an important function of GDFCF, owing to unpredictability of ACG government budgets, although it makes up a relatively small proportion of the GDFCF annual budget.

Agency Services

Education for Bioliteracy

Education and research for bioliteracy is a growing component of GDFCF’s activities that integrate the ACG’s staff and programs with communities around the perimeter of the ACG, through educational outreach to over 50 schools and thousands of schoolchildren who live in those communities, and intellect-based local biodiversity research employment. GDFCF’s role is first to find and encourage charitable donations to fund the ACG’s Programa de Educacion Biologico (referred to as “PEB”). Second, GDFCF serves as a pass-through for financial support to PEB that cannot go directly to the State-supported portion of PEB. GDFCF also serves as a fiscal agent to the ACG’s Marine Bioawareness program (“MB” program). Both the PEB and MB programs serve children, adolescents, and adults. Funds received by GDFCF supplement Costa Rican federal government funding of these programs and are used to purchase program supplies, maintain vehicles and buildings, and pay staff involved in research and educational program delivery. Unlike the Biodiversity Research program, where GDFCF has a very direct management and oversight role, GDFCF plays primarily a supporting agency role for the educational programs managed by ACG staff, though, beginning in 2014, GDFCF hopes that there will be at least one GDFCF-supported “volunteer” added to PEB. (See Note 8.)

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements of GDFCF have been prepared on the accrual basis of accounting under accounting standards generally accepted in the United States of America.

Financial Statement Presentation

GDFCF reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted Net Assets

All contributions are considered unrestricted unless specifically restricted by the donor.

Temporarily Restricted Net Assets

Temporarily restricted net assets are assets received with donor restrictions that will be satisfied by particular expenditures or actions of GDFCF that fulfill donor stipulations or by the passage of time.

Permanently Restricted Net Assets

Permanently restricted net assets consist of contributions and other inflows of funds subject to donor-imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by the actions of GDFCF.

Cash and Cash Equivalents

For purposes of the statement of cash flows, GDFCF considers all highly liquid investments with an initial maturity of three months or less to be cash and cash equivalents, including demand deposits and money market accounts. Amounts held for agency purposes and by investment brokers pending a suitable investment, are not considered cash and cash equivalents for the purpose of the statement of cash flows.

Pledges Receivable

Pledges receivable are recorded in the period in which the pledge is received at their estimated current collectible amount. Pledges receivable are discounted to present value using a discount rate based upon U.S. Treasury bill rates at the date of the pledge, with compounding calculated on a quarterly basis. Management periodically evaluates all pledges receivable for collectibility and records an allowance for any amounts estimated to be uncollectible. At December 31, 2013 and 2012, there were no allowances for uncollectible pledges as management believes the balances to be fully collectible. (See Note 3.)

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Notes Receivable

GDFCF has loaned funds to certain of its parataxonomists and to a research institute and records the balance of these notes receivable due at face value. Management periodically evaluates these notes for collectibility and records an allowance for any amounts estimated to be uncollectible. Management believes the notes are fully collectible as of December 31, 2013 and 2012; therefore, no allowance for uncollectible notes receivable has been recorded. (See Note 4.)

Property and Equipment

GDFCF records property and equipment at cost if purchased or at fair market value at time of contribution if donated. Assets with a cost of \$500 or more and a useful life of more than one year are capitalized. GDFCF depreciates these assets using the straight-line method over their estimated useful lives. The estimated useful lives range from 3 to 5 years for vehicles, office and computer equipment and software, and 7 years for furniture. (See Note 5.)

Collections

GDFCF scientists and parataxonomists have discovered, catalogued, and preserved tens of thousands of species of hundreds of thousands of biological specimens on thousands of hectares of land held by the government of Costa Rica and GDFCF. These specimens are formally the property of Costa Rica, but collected and studied under research permits from the government of Costa Rica. Nearly all have been exported from ACG with formal government export permits, with the consent of the Costa Rican government, for donation to various national or international biodiversity institutions for use in research, education, and exhibitions. None have been sold or are destined for sale.

The approximately 13,500 hectares of land acquired by GDFCF are held as a collection intended for public exhibition, education, and/or research in furtherance of public service. The lands are protected, kept unencumbered, cared for, and preserved. They are subject to GDFCF's and related organizations' policy that requires the proceeds of land sales, should any ever occur, to be used to acquire other land for collections.

Not-for-profit accounting principles state that an organization that holds items that meet the definition of a collection has the option not to capitalize such collection items. In conformity with GAAP, none of the land received through donation or by purchase has been capitalized; no income from donated land has been recognized; and, cash or related assets held for future land purchases are reflected in the temporarily restricted net asset portion of the accompanying Statement of Financial Position. GDFCF received no donated land during 2013 and 2012.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value of Financial Instruments

The fair value of current assets and liabilities approximates carrying value because of the short-term nature of these items. The fair value of pledges receivable approximates carrying value based on the net present value discount, which corresponds with prevailing market interest rates (see note 3). Investments are at fair value as disclosed in Note 6.

Foreign Operations

For Costa Rican operations whose functional currency is the local foreign currency, balance sheet accounts are translated at exchange rates in effect on the day of transfer of funds to the foreign bank accounts. No gains or losses due to foreign currency fluctuations were recognized for the years ended December 31, 2013 and 2012, due to the stable nature of currency values in Costa Rica during those years.

Contributions

Contributions other than of collections are measured at fair value on the date of contribution. Contributions and other inflows of funds temporarily subject to donor-imposed restrictions are reported as temporarily restricted. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported as net assets released from restrictions.

Donated Services

GDFCF relies on volunteers, including the Board of Directors, to perform certain services in realizing its mission. Contributed services are recognized as revenue and related expense if the services received (a) create or enhance long-lived assets, or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. The value of accounting, tax preparation, and biological research services donated to GDFCF and included in the financial statements totaled \$130,000 and \$107,000 for the years ended December 31, 2013 and 2012, respectively.

Functional Allocation of Expenses

GDFCF allocates its expenses on a functional basis for program, fundraising, and support services. Expenses that can be identified directly to a particular function are allocated accordingly. Costs that are not directly associated with providing specific services have been allocated based upon the relative time spent by employees of GDFCF providing those services. Estimated allocation methodologies are reviewed by management twice a year and are revised as needed on a go-forward basis.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Taxes

GDFCF is recognized as tax-exempt by the Internal Revenue Service under Internal Revenue Code section 501(c)(3) and by the California Franchise Tax Board under Revenue & Taxation Code section 23071d. GDFCF is not classified as a private foundation. GDFCF has investments in two leasing partnerships which generate income subject to tax on unrelated business income. Management believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements for the year ended December 31, 2013, or for any year for which the statute remains open.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions may affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Estimates used in preparing these financial statements include allocation of certain expenses by function, collectibility of pledges and notes receivable, net present value of pledges receivable, donated services, and the depreciable lives and estimated residual value of property and equipment.

It is at least reasonably possible that the significant estimates used will change within the next year.

Reclassifications

Certain balances reported for the year ended December 31, 2012, have been reclassified to make them comparable to the balances reported for the year ended December 31, 2013.

NOTE 3: PLEDGES RECEIVABLE

Unconditional promises to give are included in the financial statements in the appropriate net asset class as receivables and revenue at the time the pledge is received. Pledge receivables have been classified as Level 2 based on discounted cash flows and observable market data and prevailing discount rates (see note 7). These pledges are expected to be collected as follows:

	<u>2013</u>	2012 (Restated) (See Note 12.)
Less than one year	\$ 1,669,000	\$ 944,000
One to five years	4,955,000	1,237,003
Over five years	<u>100,000</u>	<u>199,980</u>
Total Pledges Receivable	6,724,000	2,380,983
Less discounts	<u>(282,590)</u>	<u>(170,619)</u>
Pledges Receivable, net	<u>\$ 6,441,410</u>	<u>\$ 2,210,364</u>

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 4: NOTES RECEIVABLE

GDFCF's notes receivable consist of notes receivable due from parataxonomists (PTs) and notes receivable due from INBio (a research institute which performs supporting research work for GDFCF on-site in the ACG).

The notes due from PTs bear interest at rates ranging from 5.5% to 6.5% per annum. Monthly payments of principal and interest on PT notes are made through payroll deductions. The current portion due on PT notes receivable for the years ended December 31, 2013 and 2012 are approximately \$4,000 and \$5,000, respectively. Remaining amounts due for 2013 and 2012, receivable over the next 2 to 20 year period, are approximately \$52,000 and \$48,000, respectively.

The INBio receivables consist of three notes, each with fixed interest of 8.0% per annum. The first note of \$50,000, dated October 12, 2011, and the second note of \$200,000, dated October 10, 2012, both had accrued interest and principal due on May 16, 2014. Management and INBio are currently negotiating the maturity date for these two notes. In October 2013, a third note was issued in the amount of \$100,000, with accrued interest and principal due on demand.

Interest income on notes receivable totaled \$23,634 and \$10,020 for the years ended December 31, 2013 and 2012, respectively.

NOTE 5: PROPERTY AND EQUIPMENT

GDFCF's investment in property and equipment was as follows at December 31:

	<u>2013</u>	<u>2012</u>
Vehicles and transportation equipment	\$ 54,170	\$ 54,170
Field cameras and equipment	39,275	26,178
Computers and software	72,608	51,856
Other equipment	<u>17,191</u>	<u>14,285</u>
Total, at cost	183,244	146,489
Less: accumulated depreciation	<u>(95,095)</u>	<u>(73,601)</u>
Net property and equipment	<u>\$ 88,149</u>	<u>\$ 72,888</u>

Depreciation expense for the years ended December 31, 2013 and 2012 was \$21,494 and \$15,289, respectively.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 6: INVESTMENTS

Investments are stated at market value, based primarily on quoted market prices for those or similar instruments. The cost and market value of investments are as follows as of December 31, 2013 and 2012:

	<u>2013</u>		<u>2012</u>	
	<u>Cost</u>	<u>Fair Market Value</u>	<u>Cost</u>	<u>Fair Market Value</u>
Exchange traded funds	\$1,579,946	\$1,754,063	\$1,651,064	\$1,684,562
IShares	760,567	988,162	737,399	751,457
Equities	711,515	762,598	82,606	86,640
Mutual funds:				
Bond funds	294,083	281,644	319,877	313,429
Equity funds	412,963	475,319	648,945	682,177
Real Estate Investment				
Trusts (REITs)	92,385	75,029	92,384	74,920
Alternative funds				
Partnership Investments	68,344	79,723	230,943	207,085
Loan Funds	<u>279,475</u>	<u>118,427</u>	<u>280,750</u>	<u>185,036</u>
Total	<u>\$4,199,278</u>	<u>\$4,534,965</u>	<u>\$4,043,968</u>	<u>\$3,985,306</u>
Unrealized Gain/(Loss)		<u>\$ 335,687</u>		<u>\$ (58,662)</u>
Change in unrealized gain from prior year to current year		<u>\$ 394,349</u>		<u>\$ 7,297</u>

These investments are not held for trading purposes. Market values for marketable securities, exchange traded and other funds, are from quoted prices as of December 31, 2013 and 2012, provided by third party sources. Market values for REITs and alternative funds are from other third party sources as explained in Note 7. These estimates are not necessarily indicative of the amounts that GDFCF could realize in a current market exchange.

GDFCF has available to borrow up to 50% of its funds in two investment accounts held at a broker-dealer. The amount available at year end December 31, 2013, was \$2,046,883, with a borrowing power multiple of approximately two. GDFCF has not borrowed on either of these accounts for the years ended December 31, 2013 and 2012.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 6: INVESTMENTS (Continued)

Investment income is summarized as follows for the years ended December 31:

	<u>2013</u>	<u>2012</u>
Net change in unrealized gains	\$ 394,349	\$ 7,297
Realized gain/(loss), net	90,995	(341)
Investment income	164,422	107,678
Investment expenses	<u>(34,520)</u>	<u>(27,272)</u>
Total investment income, net	<u>\$ 615,246</u>	<u>\$ 87,362</u>

GDFCF has directed its Finance Committee, (“the Committee”), to be responsible for oversight of the investment portfolio. The Committee sets the investment policies and goals, including the appropriate risk exposures within the context of GDFCF’s endowment policies and needs. (See Note 11.)

NOTE 7: FAIR VALUE MEASUREMENT

GDFCF has adopted a framework for measuring and disclosing the fair value of assets and liabilities. Accounting principles define fair value as the price that would be received to sell an asset or be paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. GAAP establishes a fair value hierarchy that prioritizes valuation measures (“inputs”) into three broad levels to ensure consistency and comparability. The valuation hierarchy gives the highest priority to quoted prices in active markets (“Level 1 inputs”) and the lowest priority to “unobservable inputs” (“Level 3 inputs”). These three levels of inputs are defined as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; discounted cash flows; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying Statement of Financial Position, as well as the general classification of such instruments pursuant to the valuation hierarchy.

In determining fair value, GDFCF utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible as well as considers counterparty credit risk in its assessment of fair value.

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then Level 2 fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 7: FAIR VALUE MEASUREMENT (Continued)

Financial instruments carried at fair value as of December 31, 2013, are classified in the table below in one of the three categories described above:

	Quoted prices in active markets for identical asset <u>Level 1</u>	Significant other observable inputs <u>Level 2</u>	Significant unobservable inputs <u>Level 3</u>
Marketable securities and other investments held for:			
Exchange traded funds	\$ 1,754,063	\$ -	\$ -
IShares	988,162	-	-
Equities	762,598	-	-
Mutual funds:			
Bond funds	281,644	-	-
Equity funds	475,319	-	-
REITs	-	-	75,029
Alternative funds:			
Partnership Investments	-	-	79,723
Loan Funds	-	-	118,427
	<u>\$ 4,261,786</u>	<u>\$ -</u>	<u>\$ 273,179</u>
Total			

Financial instruments carried at fair value as of December 31, 2012, are classified in the table below in one of the three categories described above:

	Quoted prices in active markets for identical asset <u>Level 1</u>	Significant other observable inputs <u>Level 2</u>	Significant unobservable inputs <u>Level 3</u>
Marketable securities and other investments held for:			
Exchange traded funds	\$ 1,684,562	\$ -	\$ -
IShares	751,457	-	-
Equities	86,640	-	-
Mutual funds:			
Bond funds	313,429	-	-
Equity funds	682,177	-	-
REITs	-	-	74,920
Alternative funds:			
Partnership Investments	-	-	207,085
Loan Funds	-	-	185,036
	<u>\$ 3,518,265</u>	<u>\$ -</u>	<u>\$ 467,041</u>
Total			

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 7: FAIR VALUE MEASUREMENT (Continued)

The change in Level 3 financial instruments is as follows:

Balance at December 31, 2011	\$ 586,907
Principal repayments	(10,500)
Investment loss, net	<u>(109,366)</u>
Balance at December 31, 2012	\$ 467,041
Principal repayments	(1,275)
Investment fund liquidation	(125,770)
Investment loss, net	<u>(66,817)</u>
Balance at December 31, 2013	<u>\$ 273,179</u>

Transfers from Level 3 to Level 1 during the years ended December 31, 2013 and 2012, totaled \$127,045 and \$10,500, respectively.

The following is a description of the general classification of such instruments pursuant to the valuation hierarchy:

Exchange traded funds – Holdings of closed end funds and exchange traded products valued at intraday value (an estimate of NAV), based on prices in active markets of the underlying securities held at December 31, 2013.

IShares – Investment in a family of exchange-traded funds (ETFs), managed by BlackRock, with a value based on prices in active markets of the underlying securities held at December 31, 2013.

Equities – Investment in domestic and international stock valued at quoted prices in active markets.

Mutual funds – Investment in domestic and international stock and bond funds valued at NAV of shares held at December 31, 2013, based on quoted prices of the funds in active markets.

REITs – Holdings of real estate investment trust shares valued based upon the trust manager's estimate of per-share value at year-end, as published in the trust's Form 8-K filed with the SEC each December.

Alternative funds – Investments in units of participation in master loans to equipment leasing partnerships are valued based upon the annual estimate of the year-end loan value provided by the partnership manager in a letter to investors. Investments in partnerships are valued based on estimates provided by the general partners in its annual report to partners.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 8: AGENCY FUNDS

GDFCF serves as an agent for the ACG's Biological Education program. The funds are to be used to support PEB, as described in Note 1 under "Education for Bioliteracy." The balances of agency funds held by GDFCF for this activity at December 31, 2013 and 2012 were \$107,271 and \$116,938, respectively.

GDFCF received \$50,000 from various individuals as an agent for the American Entomological Institute (AEI). The funds received were to be used in completing and publishing a book about wasps in Costa Rica. AEI is a section 501(c)(3) organization of which Dan Janzen is president. The balances of agency funds held by GDFCF for this activity at December 31, 2013 and 2012 were \$0 and \$50,000, respectively.

GDFCF serves as an agent for the ACG's Marine Bioawareness program. Payments were made into this fund by the International Conservation Fund of Canada (ICFC) as well as the Bay and Paul Foundation. The funds are to be used to purchase program supplies and pay other costs of the program. The balances of agency funds held by GDFCF for this activity at December 31, 2013 and 2012 were \$6,480 and \$87,000, respectively.

GDFCF also held agency funds for one other agency-related activity. The balances of agency funds held by GDFCF for this activity at December 31, 2013 and 2012 were \$0 and \$20,000, respectively.

NOTE 9: RELATED PARTIES

An officer of GDFCF is president of AEI (described under Note 8).

A GDFCF Board member is also a Vice President of Programs for a major funding foundation (the Foundation) for GDFCF. While she is a member of the Foundation's grant-making committee, she is not a voting trustee of the committee, and she recuses herself from voting decisions related to funding GDFCF.

GDFCF's Costa Rican operations are located on land and in buildings owned by ACG. Under a program administered by FONAFIFO (Costa Rica's national forestry financing agency), that provides ecosystem service payments to private landowners who conserve forestland, GDFCF received \$50,043 and \$84,565 during 2013 and 2012, respectively, for roughly 3,000 hectares of land that it owns directly in the ACG.

The Fundacion Parques Nacionales, (FPN), is a special Costa Rican endowment fund started by one of the co-founders of GDFCF to be a source of funding for the national park system. While FPN is now managed largely by the government, GDFCF conducts research on lands within ACG that are technically owned by FPN.

The co-founders of GDFCF are also co-founders (and former officers) of INBio. GDFCF has three notes receivable due from INBio totaling \$350,000 as of December 31, 2013 (see note 4). GDFCF also supports five part-time curators at INBio through a grant from a separate biodiversity foundation.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 9: RELATED PARTIES (Continued)

A board member of GDFCF is also an officer on the board of International Conservation Fund of Canada (ICFC), a private foundation based in Halifax, Nova Scotia, that invests in biodiversity projects around the world and supports conservation projects in ACG. ICFC provided \$70,000 of funds to GDFCF in 2012. (See Note 15.)

Two of GDFCF's board members are married.

NOTE 10: RESTRICTED NET ASSETS

GDFCF's net assets include the following:

Temporarily Restricted Net Assets - Donor restricted net assets for a particular use or time restricted net assets.

Temporarily restricted net assets consist of the following at December 31:

	<u>2013</u>	<u>2012</u> (Restated)
Funds held for future operations and programs	\$ 4,830,729	\$ -
Funds held for land acquisitions	347,303	319,547
FONAFIFO fund (see note 15)	500,000	500,000
Funds held for funding staff and consultants	-	49,510
Funds held for funding the Executive Director	87,688	255,022
Biodiversity inventory program	950,518	957,716
DNA barcoding costs	<u>24,958</u>	<u>124,374</u>
Total Temporarily Restricted Net Assets	<u>\$ 6,741,196</u>	<u>\$ 2,206,169</u>

Permanently Restricted Net Assets – Donor restricted net assets where the principal (corpus) is restricted into perpetuity. The income from these net assets may be used currently for the purpose for which the endowments were established.

Permanently restricted net assets, (collectively "Endowments"), consist of the following at December 31:

	<u>2013</u>	<u>2012</u>
Biodiversity inventory and development program	\$ 976,506	\$ 959,702
Funds held for future operations	<u>976,505</u>	<u>959,702</u>
Total Permanently Restricted Net Assets	<u>\$ 1,953,011</u>	<u>\$ 1,919,404</u>

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 11: DONOR ENDOWMENTS

As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments (if any), are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of GDFCF has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, GDFCF classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by GDFCF in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, GDFCF considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of GDFCF, and (7) GDFCF's investment policies.

Investment Return Objectives, Risk Parameters, and Strategies

GDFCF has adopted investment and spending policies for endowment assets, established by the Finance Committee and approved by the Board of Directors, that attempt to maintain the corpus and the purchasing power of those endowment assets over the long term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return that includes investment income as well as capital appreciation with acceptable levels of risk. Endowment assets are invested in a well diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that maintains and grows the corpus of the funds.

Actual returns in any given year may vary. Investment risk is measured in terms of the total restricted fund balance. Investment of assets is managed with the goal of not exposing the assets to unacceptable levels of risk.

Spending Policy

GDFCF did not spend the corpus of any of its permanently restricted net assets during the years ended December 31, 2013 and 2012. Investment earnings on endowments of \$246,520 and \$44,197 for the years ended December 31, 2013 and 2012, respectively, were expended on the biodiversity inventory and development program in accordance with the donor's intention. These releases from restrictions are included in net assets released from restriction on the Statement of Activities.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 11: DONOR ENDOWMENTS (Continued)

Changes in the permanently restricted endowment for the year ended December 31, 2013, were as follows:

	<u>Total Permanently Restricted Endowment</u>
Balance at December 31, 2011	\$ 1,877,559
Contributions	<u>41,845</u>
Balance at December 31, 2012	<u>1,919,404</u>
Contributions	<u>33,607</u>
Balance at December 31, 2013	<u>\$ 1,953,011</u>

NOTE 12: PRIOR YEAR RESTATEMENT

During 2013, management discovered documentation associated with a pledge covering the compensation of GDFCF's Executive Director position (See Note 3). As a result, management realized that the 2012 financial statement, as originally reported, understated pledges receivable and temporarily restricted contributions by \$396,994, net of discount. In addition, revenues for 2012 were overstated by \$141,972 attributable to payments received for this pledge receivable. The net effect of these prior period misstatements on temporarily restricted net assets for 2012 was \$255,022.

NOTE 13: CONTINGENCIES

GDFCF received funds from a number of contracts with various USA and Costa Rican entities. These contracts are subject to audit by the corresponding oversight agency or organization as to allowable costs paid with these funds and as to the share of costs contributed by GDFCF. GDFCF could be liable up to the full amount of the contract funds expended should costs charged under the respective contracts be disallowed. Management does not believe that they have charged to grants any material amounts that would be disallowed and have, therefore, not recorded an allowance for these amounts.

NOTE 14: CONCENTRATION OF RISK

Approximately 91% and 41% of GDFCF's revenues came from three funders in 2013 and 2012, respectively, and approximately 23% of 2012 total revenues came from a one-time award received from an individual donor. These sources of support are not guaranteed in the future.

GDFCF also has significant investment balances and earnings. These investments are subject to the inherent risks of inflation and of market risk.

GUANACASTE DRY FOREST CONSERVATION FUND

NOTES TO FINANCIAL STATEMENTS

NOTE 14: CONCENTRATION OF RISK (Continued)

GDFCF maintains cash balances at several banks, and cash and cash equivalents held in 'sweep' bank accounts are held at a broker-dealer. Cash balances held at these banks, including sweep bank accounts held at the broker-dealer, are insured through the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per depositor and per bank institution. At December 31, 2013, GDFCF had approximately \$678,000 of uninsured balances held in these accounts.

GDFCF has approximately \$12,000 in funds on deposit in Costa Rican financial institutions that may be exposed to risk in the event these banks go out of business.

Certain of GDFCF's investments and cash and cash equivalents in non-sweep accounts are held at a broker-dealer and are protected under the Securities Investor Protection Act (SIPA). Under the terms of SIPA, cash and cash equivalents are insured by the Securities Investor Protection Corporation (SIPC) up to \$250,000 per account held at the broker-dealer and remaining investments are insured up to \$500,000. At December 31, 2013, GDFCF had no uninsured cash and cash equivalents funds held at the broker-dealer.

NOTE 15: SUBSEQUENT EVENTS

Management has evaluated subsequent events through July 31, 2014, which is the date the financial statements were available to be issued pending final approval by the Board of Directors. Except as noted below, Management has determined that no subsequent events requiring disclosure or significantly impacting the financial statements have occurred.

GDFCF held \$500,000 in temporarily restricted funds for Costa Rica's FONAFIFO ecosystem services payment program in anticipation of matching World Bank funds; however there were implementation delays and difficulties. Instead, on January 3, 2014, with permission from the donor of the funds, GDFCF transferred the funds to ICFC's Parataxonomist Trust Fund, an endowment fund whose sole purpose is to support Parataxonomist positions at ACG and related conservation goals. See Note 10.

On July 31, 2014, GDFCF purchased 235 hectares of rain forest (called parcel 22A) adjoining ACG's Sector Rincon Rain Forest, with \$1.3 million donated to GDFCF a few days earlier by a US-Costa Rican consortium created through authorization by the US Forest Conservation Act for a Costa Rica-US debt-for-nature swap with funds donated by the US Treasury, Costa Rican government, Conservation International and The Nature Conservancy, initiated in 2006 with the entry of the second Arias government. While GDFCF has borne a variety of transaction costs as part of this eight year project (with roots dating to 1996), the land purchase price was paid by the proceeds from the debt-for-nature swap. The land is now part of Sector Rincon Rain Forest, owned entirely by GDFCF, even though co-managed by GDFCF and the Costa Rican government.

SUPPLEMENTAL SCHEDULE

GUANACASTE DRY FOREST CONSERVATION FUND
SUPPLEMENTAL SCHEDULE OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2013
WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012

	Biodiversity Inventory and Development	Forest Ac- quisition and Management	ACG Operational Support	Total Programs	Adminis- trative	Fund- raising	Totals 2013	Totals 2012
Salaries and wages	\$ 413,358	\$ -	\$ -	\$ 413,358	\$ 28,106	\$ 39,348	\$ 480,812	\$ 405,957
Payroll taxes	82,786	-	-	82,786	1,544	2,162	86,492	76,385
Employee benefits	38,886	-	-	38,886	7,420	10,387	56,693	23,748
Total Salaries and Related Expenses	535,030	-	-	535,030	37,070	51,897	623,997	506,090
Barcoding fees	230,000	-	-	230,000	-	-	230,000	65,500
Contract labor	356,683	23,402	-	380,085	113,050	750	493,885	346,326
Fuel	85,074	-	-	85,074	-	-	85,074	74,947
Grants	-	-	29,528	29,528	-	-	29,528	17,841
Insurance	-	-	-	-	6,216	-	6,216	14,052
Internet fees	1,867	-	-	1,867	-	-	1,867	4,761
Land acquisitions and holding costs	-	1,025	-	1,025	-	-	1,025	85,199
Legal fees	585	16,289	-	16,874	7,500	-	24,374	5,297
Licenses and fees	2,565	-	-	2,565	3,785	-	6,350	1,542
Office expense	10,846	-	-	10,846	10,794	9,856	31,496	8,990
Other land holding costs	-	-	-	-	-	-	-	4,298
Professional services	-	-	-	-	39,460	-	39,460	8,448
Property taxes	-	30,052	-	30,052	-	-	30,052	32,151
Slide scanning fees	8,421	-	-	8,421	-	-	8,421	4,700
Supplies and other parataxonomist program costs	58,807	-	-	58,807	-	-	58,807	77,205
Surveying and mapping	-	8,115	-	8,115	-	-	8,115	10,000
Travel and meals	4,296	-	-	4,296	39,355	3,788	47,439	32,111
Unrelated business tax	-	-	-	-	733	-	733	1,177
Vehicle rentals	57,410	-	-	57,410	-	-	57,410	-
Vehicle repairs	17,624	-	-	17,624	-	-	17,624	42,273
Total Expenses Before Depreciation	1,369,208	78,883	29,528	1,477,619	257,963	66,291	1,801,873	1,342,908
Depreciation	21,494	-	-	21,494	-	-	21,494	15,289
Total Expenses December 31, 2013	<u>\$ 1,390,702</u>	<u>\$ 78,883</u>	<u>\$ 29,528</u>	<u>\$ 1,499,113</u>	<u>\$ 257,963</u>	<u>\$ 66,291</u>	<u>\$ 1,823,367</u>	
Total Expenses December 31, 2012	<u>\$ 1,039,793</u>	<u>\$ 149,203</u>	<u>\$ 17,841</u>	<u>\$ 1,206,837</u>	<u>\$ 110,531</u>	<u>\$ 40,829</u>		<u>\$ 1,358,197</u>

See accompanying notes